



CORRUPTION  
RESEARCH CENTER  
BUDAPEST



This project is co-funded by the  
Seventh Framework Programme for  
Research and Technological  
Development of the European Union



# Second-generation indicators of high-level corruption using administrative data

Mihály Fazekas\* - István János Tóth<sup>+</sup>

\*: University of Cambridge and Corruption Research Center Budapest, [mf436@cam.ac.uk](mailto:mf436@cam.ac.uk)

+ : Hungarian Academy of Sciences and Corruption Research Center Budapest

Second Generation Indicators in Corruption Research Workshop,  
Berlin, Germany. 7/3/2014

2014.03.07.

# Overview

- Measurement problem
- Measurement and research approach
- Proposed set of indicators

# Starting point

- Available indicators are either biased or too idiosyncratic
    - Perception-based survey instruments measure PERCEPTIONS
    - Experience-based survey instruments suffer from conformity bias and lack of access
    - Audits and case studies measure narrow phenomena
- Need for new indicators

# The CRCB measurement approach

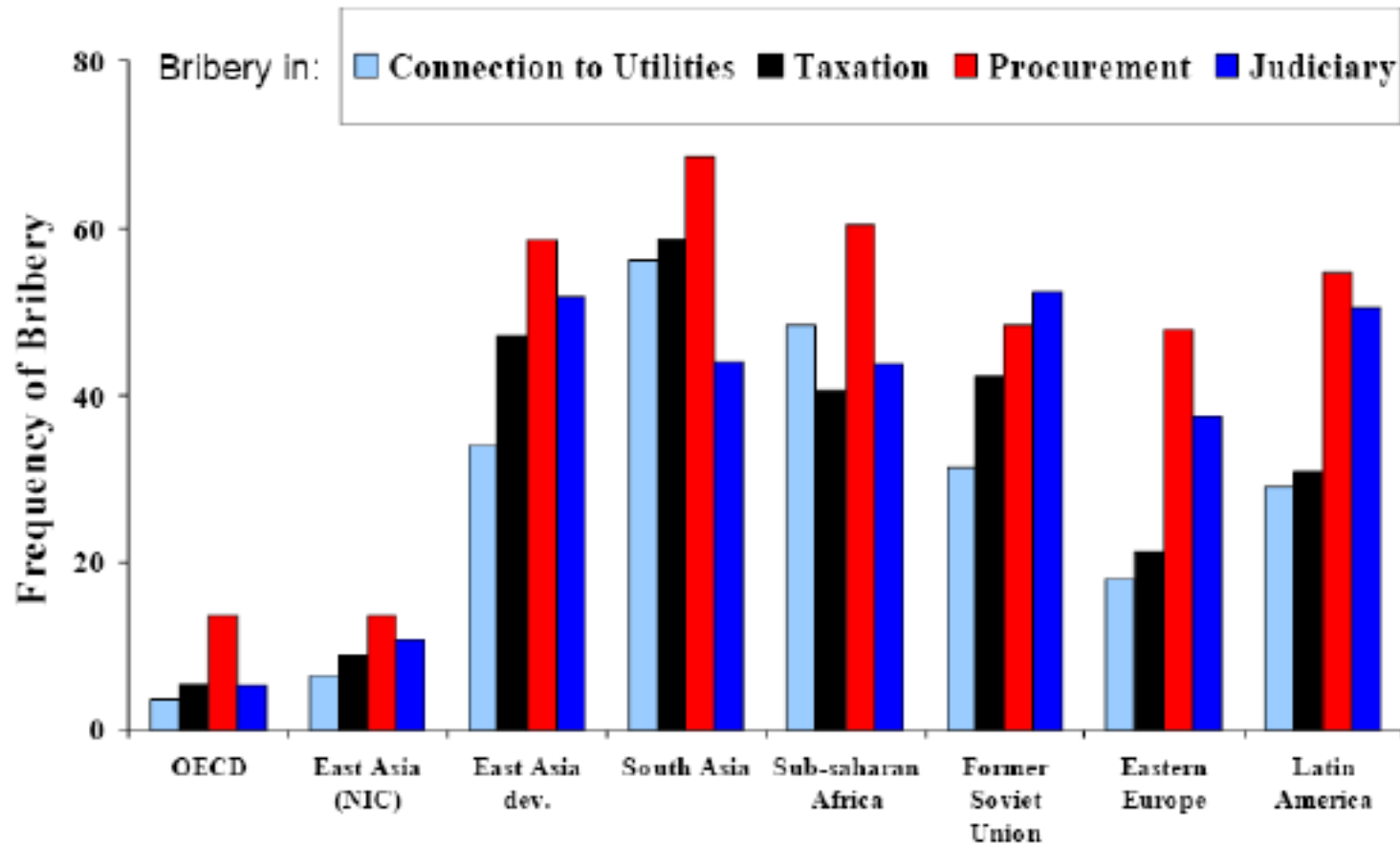
- New indicators of corruption in PP
  - harnessing BIG DATA, and
  - built on thorough understanding of context
- Indicator characteristics:
  - Specific
  - Real-time
  - ‘Objective’/hard
  - Micro-level
  - Aggregatable + comparative

# Why public procurement?

1. A lot of money involved
2. Crucial role in development (e.g. capital accumulation)
3. Indicates the broader quality of institutions

# Why public procurement?

## 4. Very corrupt



# What is measured?

- Institutionalised grand corruption in public procurement
  - Institutionalised=recurrent, stable
  - Grand=high-level politics and business
  - Corruption=particularism and restricted access

# The CRCB data template

- Public procurement data
- Company financial and registry data
- Company ownership and management data
- Political officeholder data
- Treasury accounts of public organisations



# How to pull all this together?

- It is difficult...
  - No low hanging fruits
  - Prepare for a lot of work
  - Ask for expert advice: programmers, administrators

# Feasibility across the globe

- Transition economies:
  - HU, CZ, SK: already done
  - Romania: ongoing work
- Developed/emerging economies
  - Italy: ongoing work
  - EU, US
  - Russia, Chile, Brazil
- Developing countries
  - Development agencies' procurement announcements: e.g. <http://www.devbusiness.com/Default.aspx>
  - National portals: Georgia: <http://tendermonitor.ge/en>

# Blueprint for measuring institutionalised grand corruption in PP

1. Corruption Risk Index (CRI): generation and allocation of rents
2. Political Influence Indicator (PII): political influence on companies' market success
3. Political Control Indicator (PCI): direct political control of contractors

# Corruption Risk Index (CRI)

- Probability of institutionalised grand corruption to occur

$$0 \leq CRI^t \leq 1$$

where 0=minimal corruption risk; 1=maximal observed corruption risk

- Composite indicator of 13 elementary risk (CI) indicators

$$CRI^t = \sum_j w_j * CI_j^t$$

# CRI construction

1. Wide set of potential components: 30 CIs
2. Narrowing down the list to the relevant components: 13 CIs
  - Set of regressions on single bidder and winner contract share
3. CRI calculation: determining weights
  - Stronger predictor → higher weight
  - Norming to 0-1 band

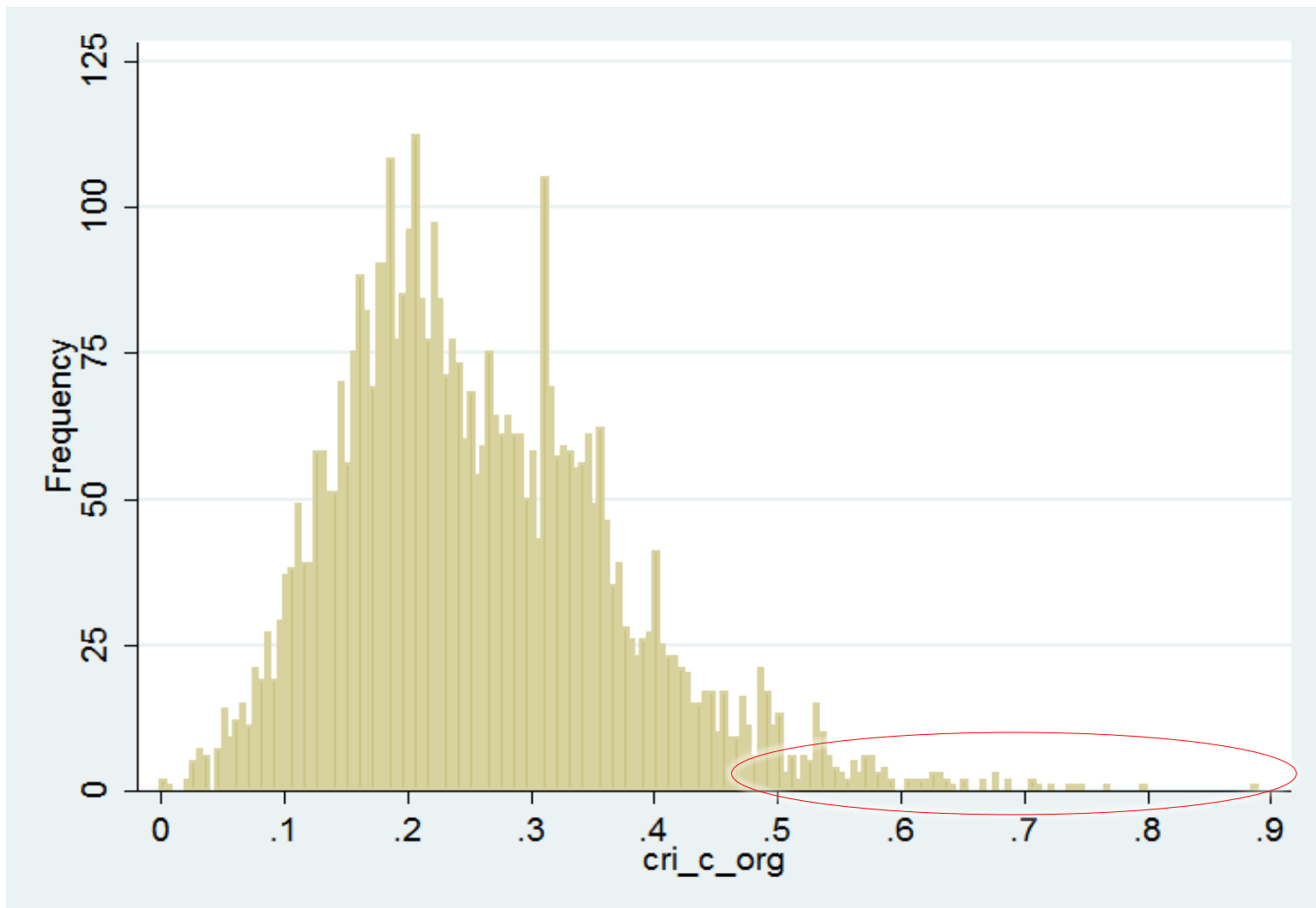
# What kind of CRI distributions arise?

average  
CRI

Per  
winning  
bidder

2009-  
2012

Hungary



# Political Influence Indicator (PII)

- Whether a company's market success depends on the political group in power

$$PII_i = \begin{cases} 1, & \text{if company } i \text{ is dependent on gov't} \\ 0, & \text{if company } i \text{ is NOT dependent on gov't} \end{cases}$$

# PII construction

## 1. Baseline regressions

- Explaining contract volume: BEFORE-AFTER gov't change

## 2. Benchmark regressions

- Same regressions as in 1), but for periods WITHOUT gov't change

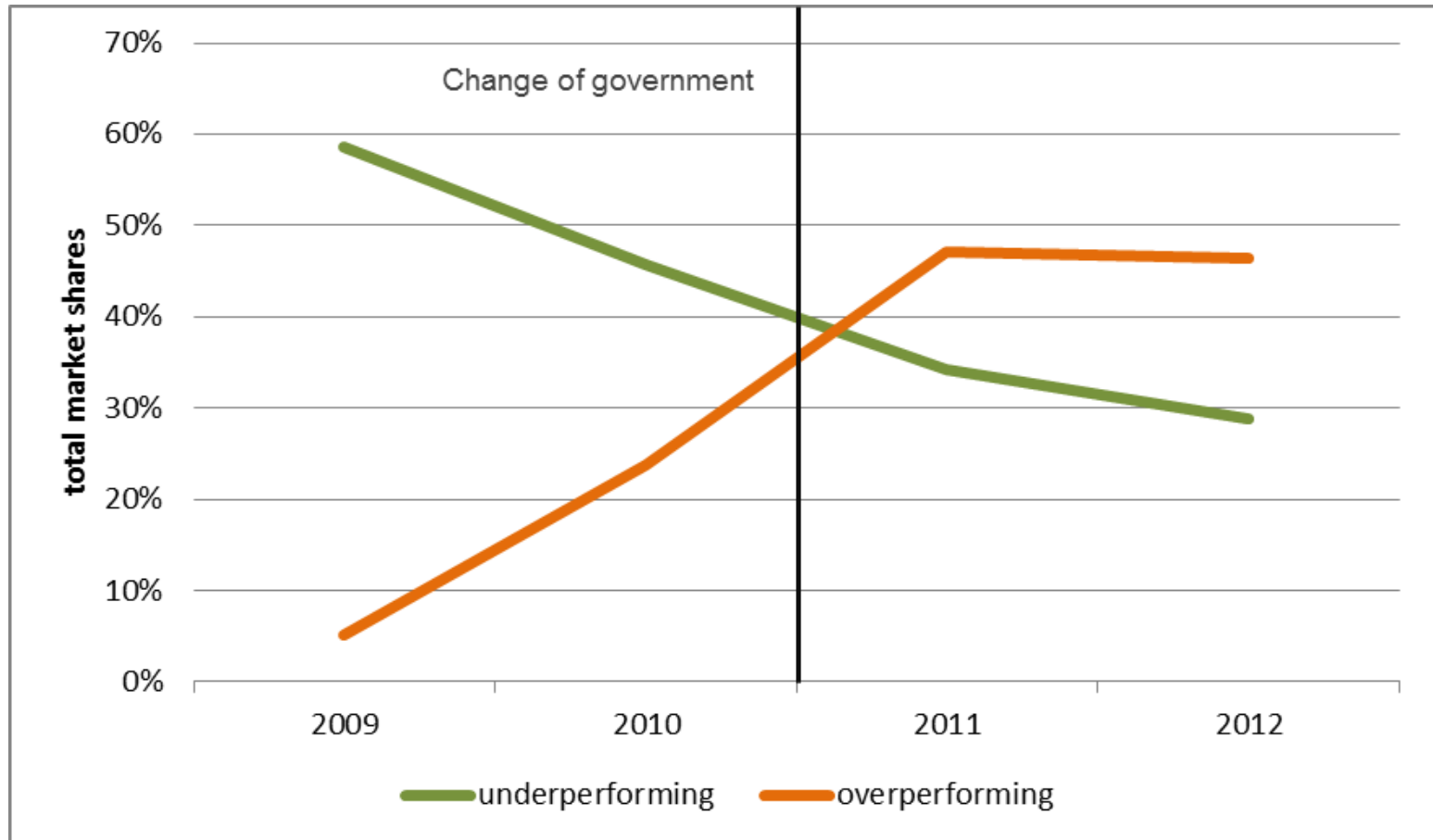
## 3. Marking companies

- Significant and substantial differences between 1) and 2)



# How does this look in practice?

Hungary, total public procurement market, HU, 2009-2012



# Political Control Indicator (PCI)

- Whether a company has direct political connections

$$PCI_i = \begin{cases} 1, & \text{if company } i \text{ has pol. connections} \\ 0, & \text{if company } i \text{ does NOT have pol. conn.} \end{cases}$$

# PCI construction

## 1. Collecting names

- Winners: company registry
- Political officeholders: electoral registry, company registry, treasury records

## 2. Matching names/individuals

- Biographical data
- Statistical matching: name frequency, distance

## 3. Marking companies

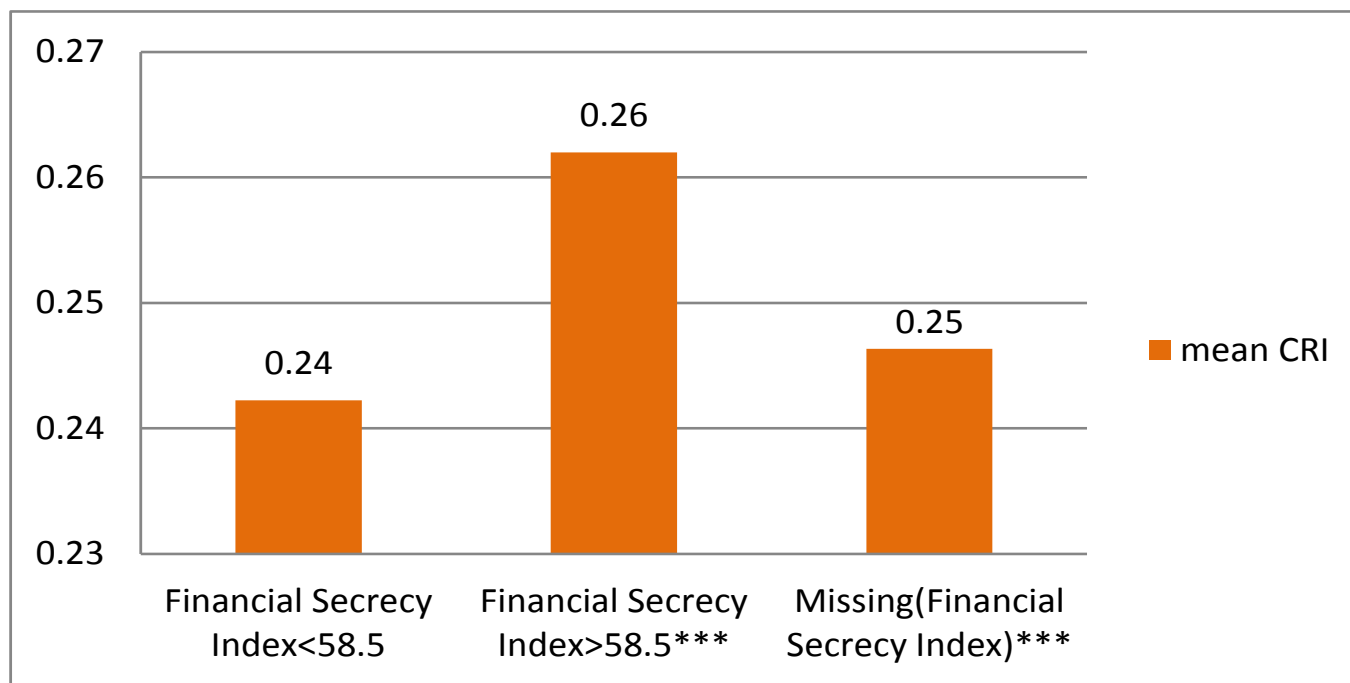
# Indicator validity 1.

- Our corruption indicators co-vary
- For example: CRI + PCI, HU, 2009-2012

| Group                             | N    | Mean CRI         | Std. Err. | Std. Dev. | 95% Conf.Interval |        |
|-----------------------------------|------|------------------|-----------|-----------|-------------------|--------|
| 0= <i>no</i> political connection | 2900 | 0.254            | 0.002     | 0.111     | 0.250             | 0.258  |
| 1=politically connected           | 1449 | 0.265            | 0.003     | 0.110     | 0.260             | 0.271  |
| combined                          | 4349 | 0.258            | 0.002     | 0.111     | 0.254             | 0.261  |
| difference (CRI1-CRI0)            |      | <b>-0.011***</b> | 0.004     |           | -0.018            | -0.004 |

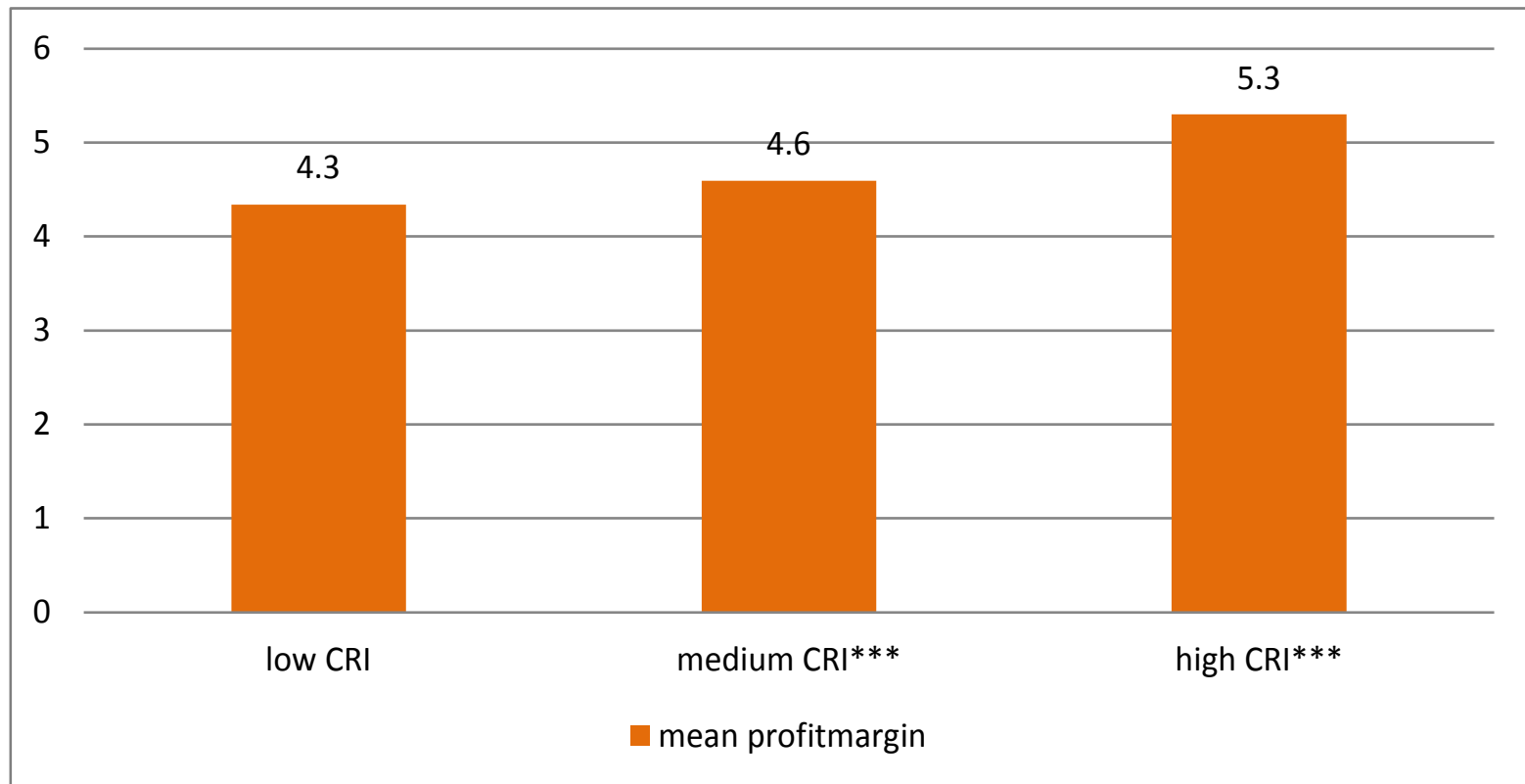
# Indicator validity 2.

- Our indicators relate to external variables as expected: **money laundering, diversion of funds**
- Financial Secrecy Index + CRI in HU, 2009-2012



# Indicator validity 3.

- Our indicators relate to external variables as expected: **rent extraction**
- Mean profitmargin + CRI in HU, 2009-2012

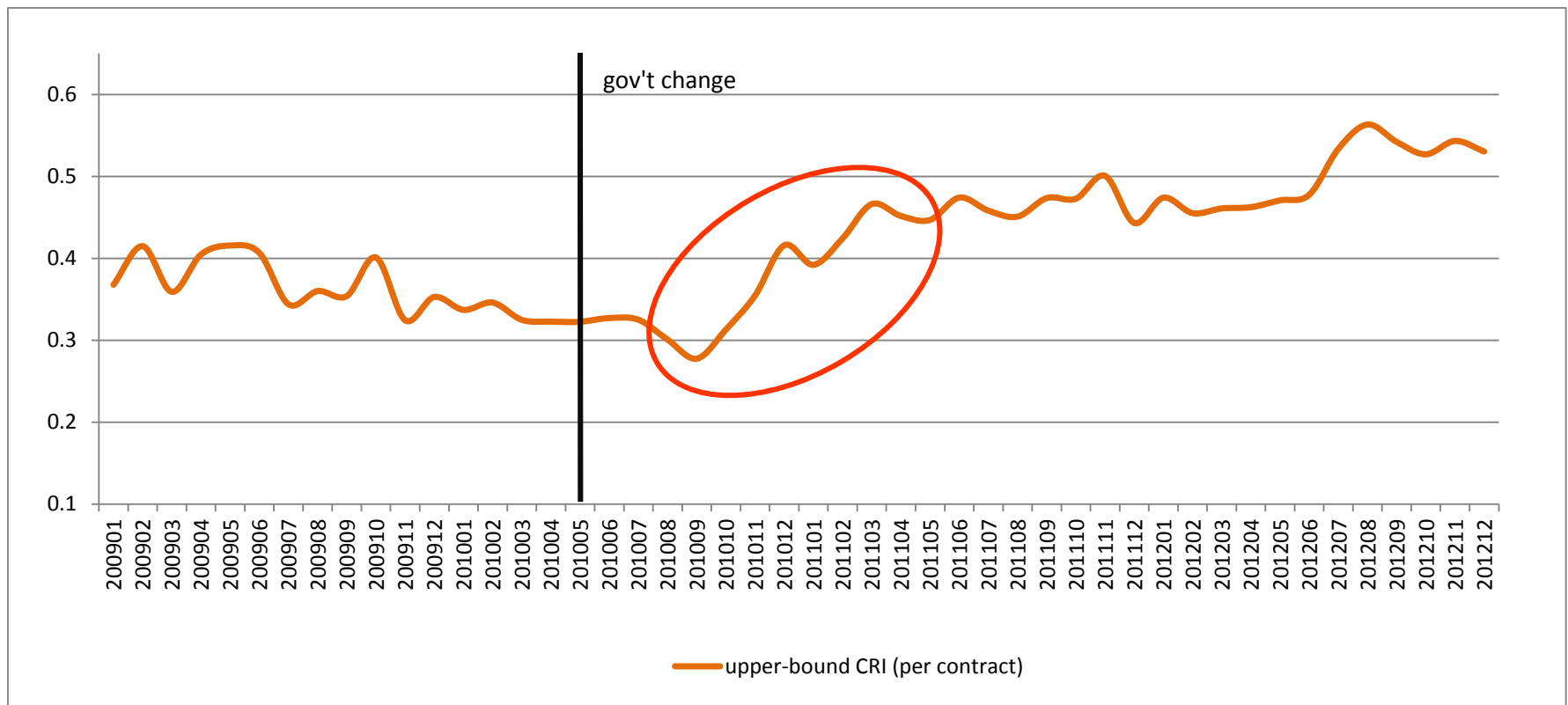


# Limitations

- You get what you measure: **no general indicator of corruption!**
- Reflexivity
- Two essential requirements
  - **Scope**: transparency is a prerequisite: if governments fiddle with it, measurement breaks down
  - **Variance**: we need to compare corrupt to non-corrupt: Sweden and Russia might not work

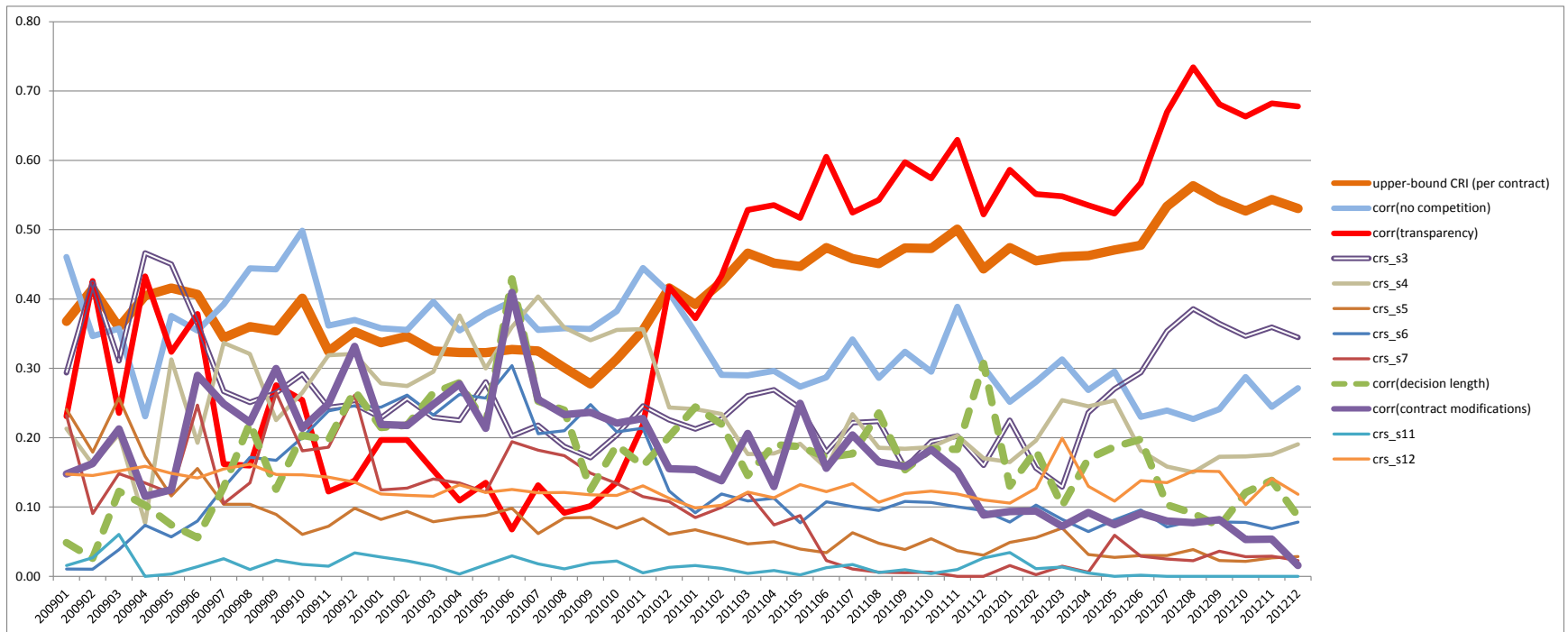
# Applications 1. – tracking corruption

- CRI over time in HU, 2009-2012



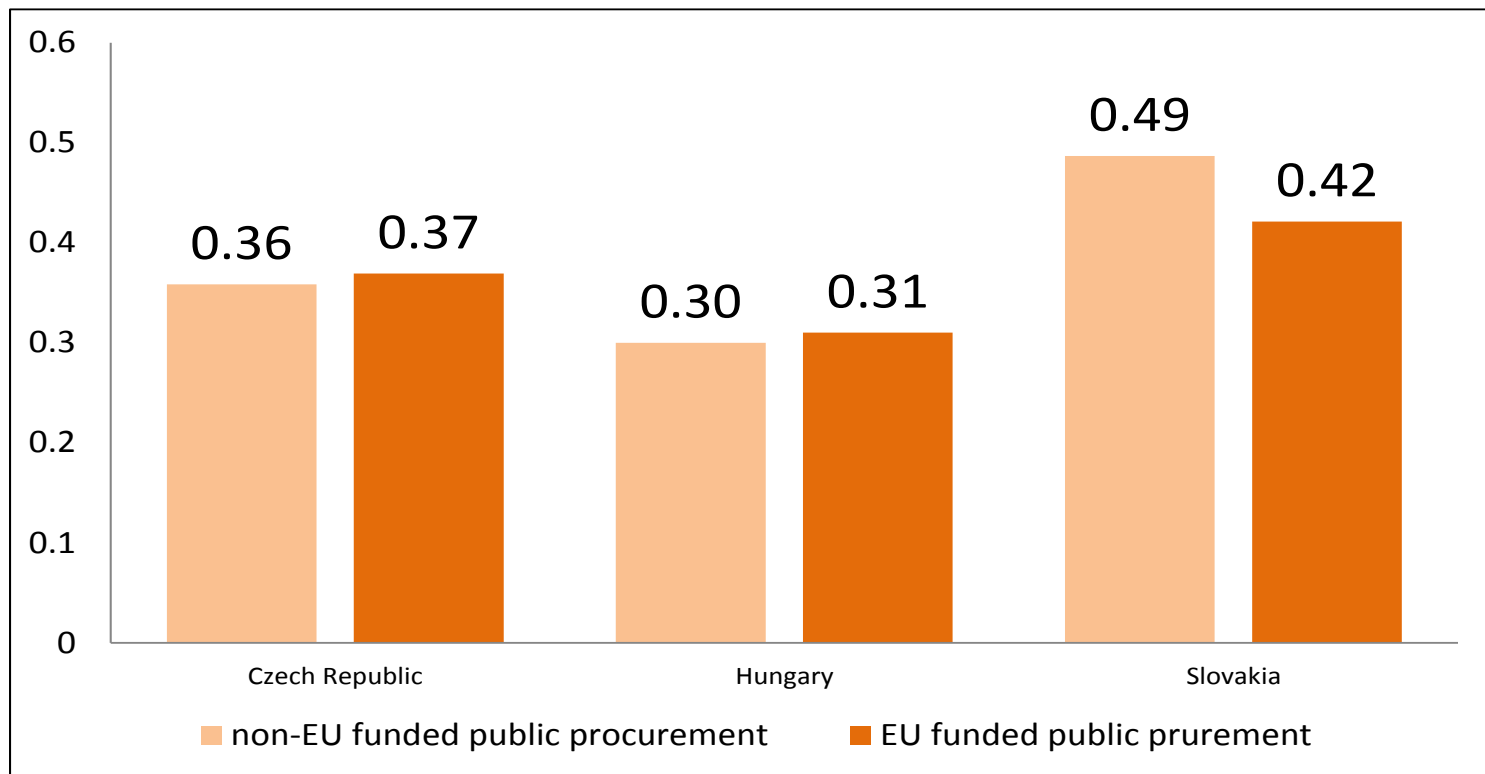


# Application 1. – Decomposing change



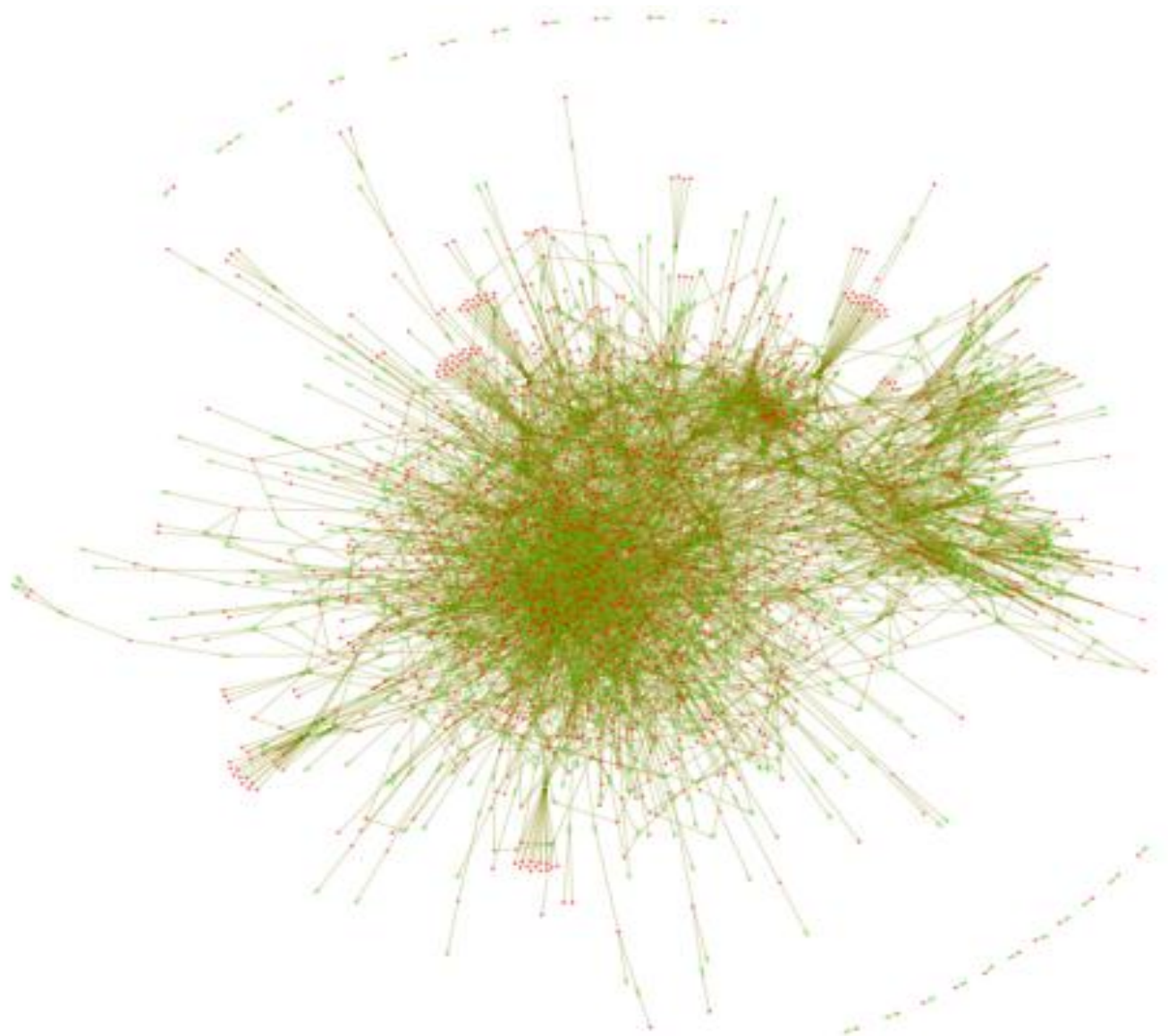
# Applications 2. EU Funding

- EU structural funds' impact on corruption in CEE



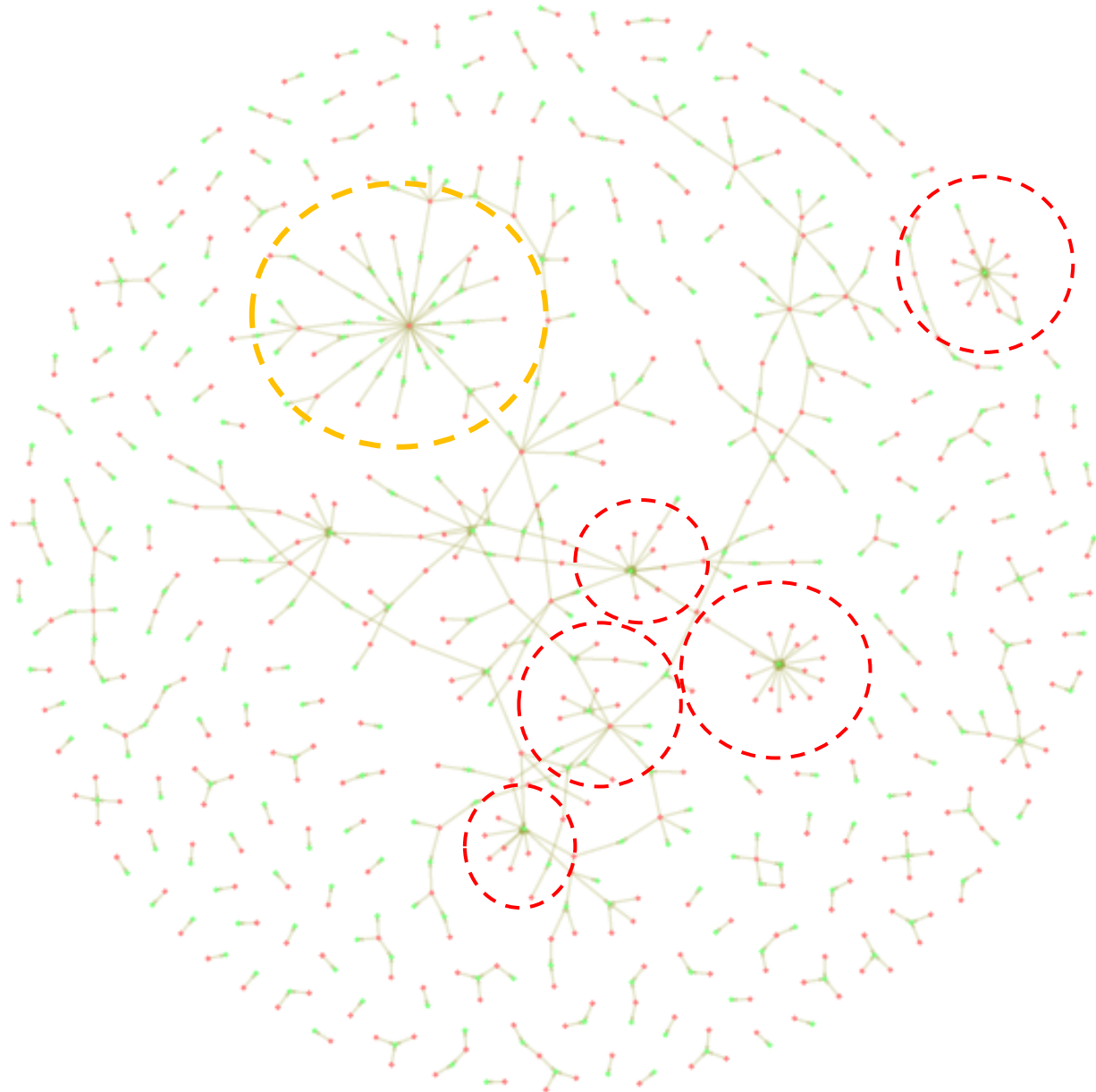
# Applications 3. State capture

Total  
contr.  
network,  
HU,  
2009-  
2010Q2



# Applications 3. State capture

High CRI  
contr.  
network,  
HU,  
2009-  
2010Q2



# Further areas of application

- EU funds disbursement to private companies (e.g. HU)
- Sale of public assets (e.g. CZ, HU)
- Public auctions (e.g. wheat in HU)
- Lawmaking and regulatory capture (e.g. HU)
- Online public sector transparency (e.g. HU)

Looking forward to your questions!

# Further information about this approach

Corruption Research Center Budapest: [www.crcb.eu](http://www.crcb.eu)

## Published material:

Fazekas, M., Tóth, I. J. (2014), *Three indicators of institutionalised grand corruption using administrative data*. Budapest: Corruption Research Centre.

Fazekas, M., Tóth, I. J., & King, L. P. (2013). *Anatomy of grand corruption: A composite corruption risk index based on objective data*. CRC-WP/2013:02, Budapest: Corruption Research Centre.

Fazekas, M., Tóth, I. J., & King, L. P. (2013). *Corruption manual for beginners: Inventory of elementary “corruption techniques” in public procurement using the case of Hungary*. CRC-WP/2013:01, Corruption Research Centre, Budapest.

Fazekas, M., Tóth, I. J., & King, L. P. (2013). Hidden Depths. The Case of Hungary. In A. Mungiu-Pippidi (Ed.), *Controlling Corruption in Europe vol. 1* (pp. 74–82). Berlin: Barbara Budrich Publishers.

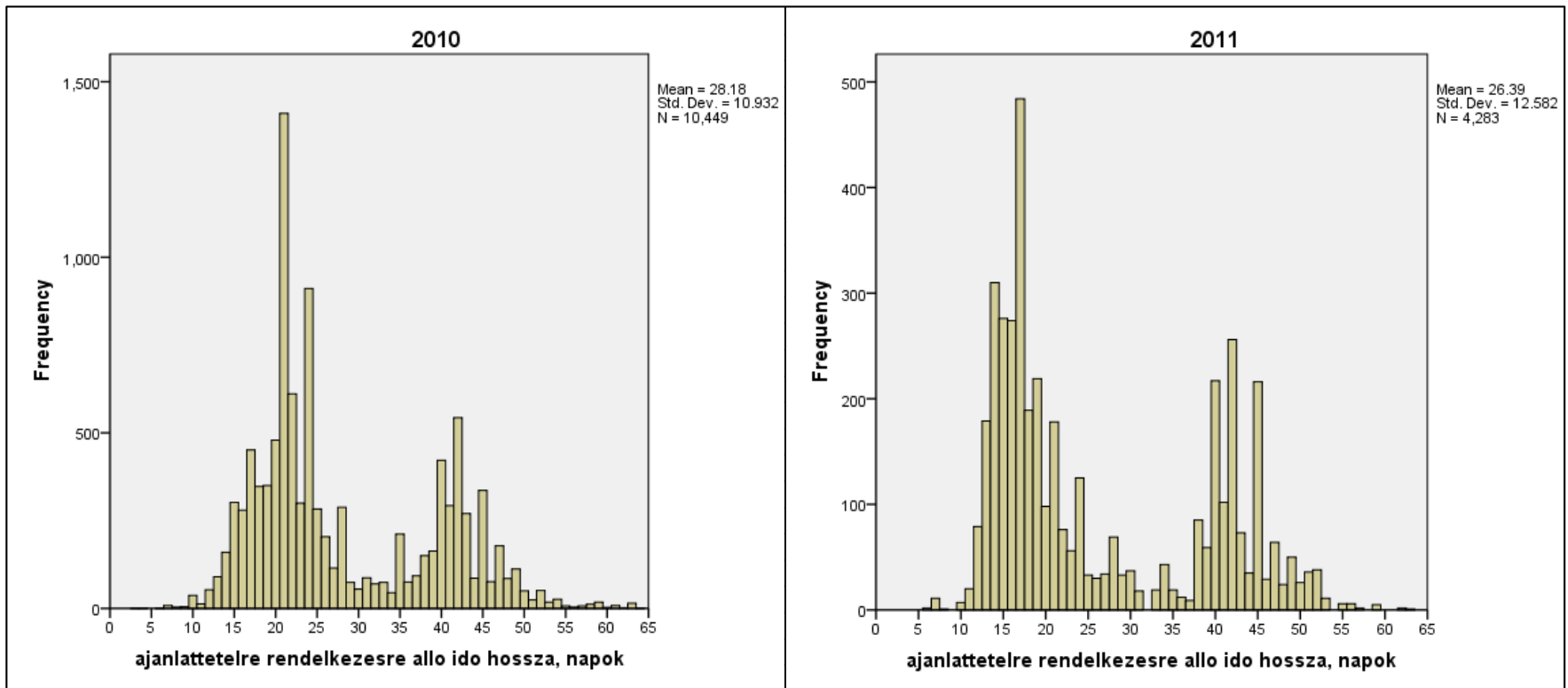
Fazekas, M., Chvalkovská, J., Skuhrovec, J., Tóth, I. J., & King, L. P. (2013). *Are EU funds a corruption risk? The impact of EU funds on grand corruption in Central and Eastern Europe*. CRC-WP/2013:03, Corruption Research Centre, Budapest.

# Annexes



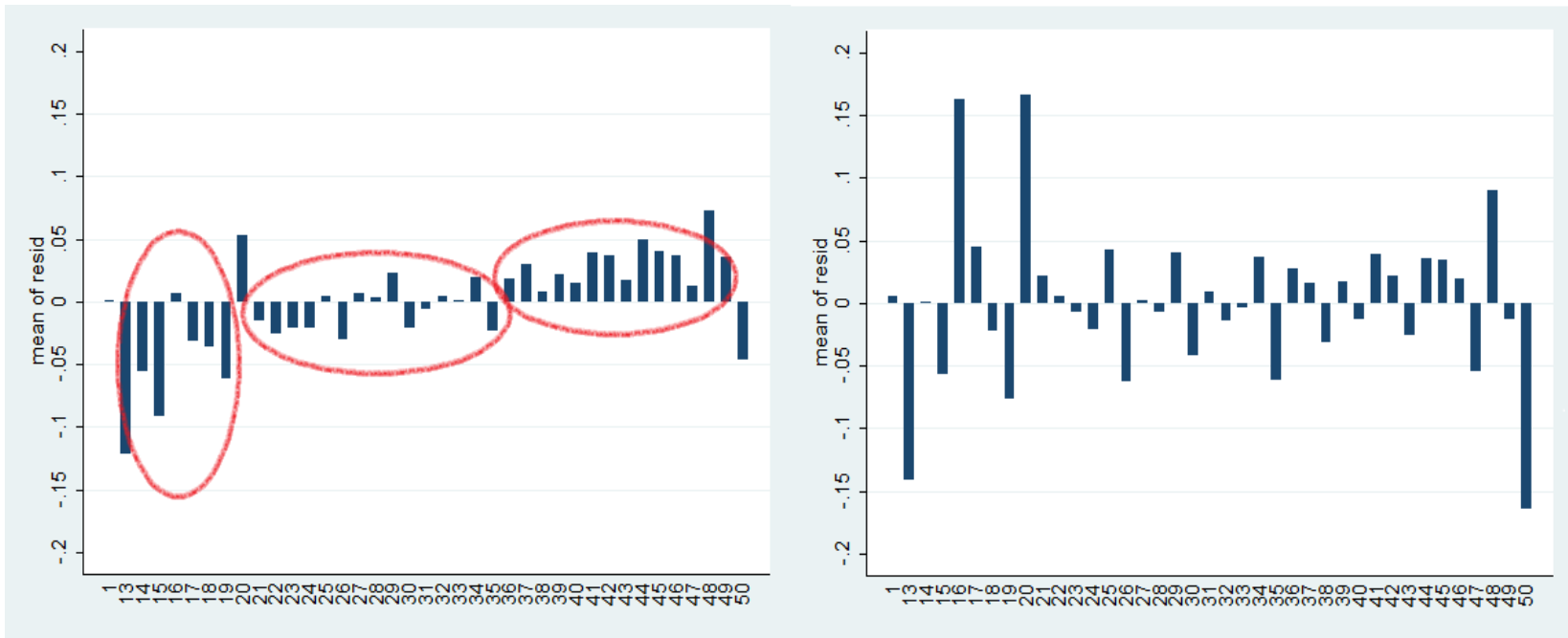
# Example of corruption indicators

## 1. Length of submission period



# CRI-component identification

- Regressions deliver component weights and thresholds
- Component categorisation (example: relative price of tender documentation)



# Component weights

weights reflecting our limited understanding of the **exact** process

| variable   | component weight |
|--|------------------|
| <b>single received/valid bid</b>                             | 0.096            |
| <b>no call for tenders published in official journal</b>     | 0.096            |
| <b>procedure type</b>  |                  |
| ref. cat.=open procedure                                     | 0.000            |
| 1=invitation procedure                                       | 0.048            |
| 2=negotiation procedure                                      | 0.072            |
| 3=other procedures   | 0.096            |
| 4=missing/erroneous procedure type                           | 0.024            |
| <b>length of eligibility criteria</b>                        |                  |
| ref.cat.=length<-2922.125                                    | 0.000            |
| 1= -2922.125<length<=520.7038                                | 0.024            |
| 2= 520.7038<length<=2639.729                                 | 0.048            |
| 3= 2639.729<length   | 0.072            |
| 4= missing length  | 0.096            |
| <b>short submission period</b>                               |                  |
| ref.cat.=normal submission period                            | 0.000            |
| 1=accelerated submission period                              | 0.048            |
| 2=exceptional submission period                              | 0.072            |
| 3=except. submission per. abusing weekend                    | 0.096            |
| 4=missing submission period                                  | 0.024            |
| <b>relative price of tender documentation</b>                | 0.000            |
| ref.cat.= relative price=0                                   | 0.000            |
| 1= 0<relative price<=0.0004014                               | 0.000            |
| 2= 0.0004014<relative price<=0.0009966                       | 0.096            |
| 3= 0.0009966<relative price<=0.0021097                       | 0.064            |
| 4= 0.0021097<relative price                                  | 0.032            |
| 5=missing relative price                                     | 0.000            |
| <b>call for tenders modification(only before 01/05/2010)</b> |                  |
| <b>weight of non-price evaluation criteria</b>               | 0.000            |
| ref.cat.= only price   | 0.000            |
| 2= 0<non-price criteria weight<=0.4                          | 0.000            |
| 3= 0.4<non-price criteria weight<=0.556                      | 0.048            |
| 4= 0.556<non-price criteria weight<1                         | 0.096            |
| 5=only non-price criteria                                    | 0.000            |
| <b>procedure annulled and re-launched subsequently</b>       | 0.096            |
| <b>length of decision period</b>                             |                  |
| ref.cat.= 44<decision period<=182                            | 0.000            |
| 1= decision period<=32                                       | 0.064            |
| 2= 32<decision period<=44                                    | 0.032            |
| 4= 182<decision period                                       | 0.096            |
| 5= missing decision period                                   | 0.000            |
| <b>contract modified during delivery</b>                     | 0.096            |
| <b>contract extension(length/value)</b>                      |                  |
| ref.cat.= c.length diff.<=0 AND c.value diff.<=0.001         | 0.000            |
| 2= 0<c.length d.<=0.162 OR 0.001<c.value d.<=0.24            | 0.096            |
| 3= 0.162<c.length diff. OR 0.24<c.value diff.                | 0.000            |
| 4= missing (with contr. completion ann.)                     | 0.048            |
| 5= missing (NO contr. completion ann.)                       | 0.000            |
| <b>winner's market share</b>                                 | 0.096            |

2014.03.07.

# Additional validity tests 1.

- PII + CRI

| Group  | N    | Mean CRI        | Std. Err. | Std. Dev. | 95% Conf.Interval |        |
|--|------|-----------------|-----------|-----------|-------------------|--------|
| 0=success <i>not</i> linked to government change | 428  | 0.205           | 0.006     | 0.120     | 0.193             | 0.216  |
| 1=success linked to government change            | 2481 | 0.214           | 0.002     | 0.111     | 0.210             | 0.219  |
| combined   | 2909 | 0.213           | 0.002     | 0.112     | 0.209             | 0.217  |
| difference (CRI1-CRI0)                           |      | <b>0.010***</b> | 0.006     |           | 0.021             | -0.002 |